

About China Outsourcing Partner

China Outsourcing Partner (COP) provides out-of-box outsourcing life cycle management services, outsourcing consulting services, project management services and China market entry services. COP's business model involves in integrating COP outsourcing management expertise with China vendors and partners to provide our customers with best-of-breed outsourcing experience.

Continuously evolving IT infrastructure has put great challenges on small to medium business expansion. Constrained by limited in-house resource, stringent IT budget and little development experience, companies are considering outsourcing strategy. However, the lack of outsourcing expertise and outsourcing management team causes high outsourcing project failure rates. As your full outsourcing lifecycle partner, COP helps companies fine-tune outsourcing strategy, define outsourcing scopes, find quality outsourcing vendors and manage the whole outsourcing project.

COP's biggest asset is the group of seasoned outsourcing advisors and project managers. All the COP consultants have extensive outsourcing management experience. Equipped with most updated outsourcing management skills and knowledge, they provide our clients with cost-effective, high-quality, risk-minimized outsourcing advisory and execution services.

With many years of IT sourcing experience, COP has established direct partnership with a group of China outsourcing vendors. These partners have experience providing outsourcing services to North America, Japan and Europe clients. Rooted from China, with extensive connection and marketing expertise in China, COP's sourcing vendors also provide wide range of service models and industry expertise to help oversea companies enter China market.

COP's secret sauce also includes COP's outsourcing Component Selection Framework (CSF), Vendor Evaluation Index (VEI) and Multi-attribute Decision-making Process(MADP). These tools and methodologies help executives navigate the IT sourcing landscape with a streamlined, data-driven approach that ensures clients get the right services for their needs, at the best possible price and in record time.